

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Stafford	Worcester	Massachusetts
Individual Members <sup>2,3</sup>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	4	3	3	0	28	2	1	3	47	0	28	8	19	10	162
CIGNA HealthCare of Massachusetts, Inc.	6	1	7	0	20	2	13	5	72	0	26	13	18	131	314
Fallon Community Health Plan, Inc.	4	0	3	2	70	6	6	2	352	0	74	12	11	2,014	2,558
Harvard Pilgrim Health Care, Inc.	338	23	271	63	1,117	8	16	29	3,194	0	1,667	607	1,083	351	8,654
Health New England, Inc.	0	149	0	0	0	89	371	173	0	0	0	0	1	6	771
HMO Blue <sup>4</sup>	1,434	474	1,764	36	3,184	241	696	476	6,847	98	3,042	2,418	1,344	1,769	23,825
Tufts Associated HMO, Inc. <sup>5</sup>	66	7	32	0	231	8	24	14	764	0	283	113	238	118	1,898
UnitedHealthcare of New England, Inc.	11	1	48	0	2	0	0	0	19	0	12	3	1	4	101
<b>Total Individual Members</b>	<b>1,860</b>	<b>649</b>	<b>2,128</b>	<b>101</b>	<b>4,652</b>	<b>347</b>	<b>1,127</b>	<b>704</b>	<b>11,295</b>	<b>98</b>	<b>5,122</b>	<b>3,074</b>	<b>2,715</b>	<b>4,409</b>	<b>38,281</b>

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members who do not belong to a group and contract directly with the HMO - as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

<sup>4</sup> Carries that do not show any individual members are not reflected on this report.

<sup>5</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>6</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.